

REFERRAL PARTNERSHIP: A QUICK OVERVIEW

Global Relay is the leading provider of cloud-based electronic communications archiving, supervision, and eDiscovery solutions for the global financial sector and other highly regulated industries. Global Relay delivers services to over 20,000 customers in 90 countries, including 22 of the top 25 banks. Global Relay Archive supports 100+ data types, including email, IM, Bloomberg®, Refinitiv, social media, mobile messaging, and more - with mobile, Outlook, and web access. Compliance is our specialty. We help financial institutions address complex regulatory and privacy challenges, while maximizing the opportunities of an AI-enabled digital future.

Our Referral Partnerships open an attractive revenue stream for APCC members, providing your business with complementary services that can scale. Our extensive solutions run the full gamut of data capture, retention, migration and analysis. Our hassle-free sign up, competitive referral fees, and 24/7/365 service make us the partner of choice for thousands of growth-minded businesses.

- As a Referral Partner, you will be assigned a Global Relay direct account representative on all opportunities.
- You will receive a commission for each Qualifying Referral based on the below:

TIER	NUMBER OF ACTIVE QUALIFYING REFERRALS	COMMISSION AMOUNT PER QUALIFYING REFERRAL
Tier 1	1 st	1 month's fees (Archive for Email)
Tier 2	2 nd – 5 th	2 months' fees (Archive for Email)
Tier 3	6 th – 10 th +	3 months' fees (Archive for Email)

- Your referral commissions will be paid according to email archiving fees contracted on the original order form.
- Securing at least one Qualifying Referral during a 12-month period will retain your Tier status.
- Referral Partners are given access to our partner resources and client facing materials as well as appropriate events.

For full details on our Referral Partnership and to review the Referral Agreement with Global Relay, please contact partners@globalrelay.net

Learn more about our expanding capabilities, innovative solutions, and the industries we serve at globalrelay.com